

The logo features the letters 'EP' in a stylized, blue, 3D font. A small figure of a person is climbing a ladder that is part of the 'E'. To the right of 'EP', the words 'Apparel Sourcing' are written in a large, blue, serif font. Below this, the tagline 'A silken feel of commitment' is written in a smaller, blue, serif font.

EP Apparel Sourcing

A silken feel of commitment

COMPANY PROFILE

ABOUT US:

EP Apparel Sourcing is a family run fashion studio and apparel buying house within the garments industry, owned and managed by a British entrepreneur (Emma Jane Nightingale) with over 5 years of fashion merchandising experience. EP Apparel Sourcing was formed with a specific mission in mind for which we recognized a gap in the market and something we are very passionate about- to empower small and start-up clothing brands to achieve success. Each member of our multi-national team are driven by their collective passion for creativity and challenge where feeding of each other's ideas and enthusiasm lend its way to fresh scope for inventing something quite different and unique. Each individual that work with us possess expertise in a particular field of apparel technology and the finely combed yarn of knowledge built by each one of their linking hands is tight and durable yet stretches to fit the vast requirements of the fashion world, economy and technology of today. Each of our team members possess the vital interpersonal qualities and skills necessary to understand clients' expectations and needs on an individual level with the aim of developing solid relationships that is the result of continued commitment and proven performance over time, rather than something quick and disposable. The formula we work with gives the highest value to our clients which we believe is the only real formula for success. We only delve in communication of a clear, honest and moral nature with everyone that we come into contact with, without the use of rhymes or embellishments.

Our work of bringing new fashion concepts to life in the form of easily accessible, great value high-quality garments which will please trend-followers is an ongoing, exciting challenge in which we have grabbed the opportunity to stay as far ahead of the game as possible. Our fashion forecasters eagerly determine the following year's trends as early as possible by actively studying the public's movements towards certain trends and the successfulness of product lines. From the moment we receive an order we treat it as if it was our own, handling the most minor of details and instructions laid out in specifications with the upmost care and caution allowing us to plan and execute each stage of the process from concept to customer (apparel design through production to finally shipment) as smoothly and efficiently as possible, thus delivering the order in the required condition on time.

Our main concern is to ensure that the product purchased and released for shipment conforms with the buyers requirements. Some of our major activities include the quality control of raw materials including accessories, care labels, printing, fabric, etc and their reactive properties within the production process. Our main goal is to present buyers with the best quality garments and services at a very reasonable cost. However, we are different to many buying houses in that we don't compete with other merchandisers for the cheapest prices as we have seen that realistically this always result in compromise to some area of quality or worse insufficient care of the important labourers. We strongly support the notion that every individual involved in this intense process should come out satisfied and happy. After all a happy worker is an efficient worker. Our company applies strong moral principals to all areas of its work and will only take part in trade activities of such a nature.

To sum up, we are always ready to accept any type of order for high quality and fashionable garments according to clients' requirements. We welcome customers from all over the world, and in return allow us to prove to you that EP Apparel Sourcing can be your best source of buying.

OUR MISSION :

EP Apparel Sourcing was formed with a specific mission in mind for which we recognized a gap in the market and something we are very passionate about- to empower small and start-up clothing brands to achieve success. We are dedicated to supporting small and Start up Apparel brands' to build and grow their business with no geographical boundaries. We deliver products and services along with educational opportunities that are effective, user-friendly and geared to help clothing brand owners become more competitive in fashion and online retail without the financial barriers.

What we enjoy the most about supporting small brands is the fresh and often unique concepts and product lines we often have the privilege of being the first to witness and helping to develop. It's these innovations that generate awareness of the collective small business voice. At a grassroots level, we created EP Apparel Sourcing for our customers and Overseas Partners to ask questions and share experiences because we appreciate that every small business owner is an expert in their own way. We are constantly evolving and improving, and our mission to empower small apparel businesses continues to be inspired by their significant impact on an individual, local and inter-national level.

COMPANY DETAILS:

Company Name	EP Apparel Sourcing	Year of Establishment	2011
Trade License	03-036683	TIN	659410100950

BANKING DETAILS:

Bank Name	Southeast Bank Ltd.	Account Name	EP Apparel Sourcing
Account Number	0011100000210	Swift Number	SEBDBDDH
Branch Name	Banasree Branch	Bank Address	Twin Tower, Plot No. 13, Block No. C, Banasree Main Road, Banasree R/A, Rampura, Dhaka -1219 Phone: 88 - 02-8399141, 8399143 Fax: 88 - 02 - 8399142
Payment Terms	Letter of Credits (LC's) are ubiquitous when conducting business with Bangladeshi companies. However, upon building good relationships with clients, we may offer a selection of alternative payment methods convenient to both parties.		

MANAGING BODY:



EMMA JANE NIGHTINGALE

Managing Director

Bachelor of Fashion Design and Technology; MBA in Apparel Merchandising.

Eight years fashion merchandising experience.



JOHN NIGHTINGALE

Foreign Affairs

BA (Hons) Mass Communication

Twenty years experience working within Foreign Affairs.



MOHAMMAD NAZMUL BASAR

Director Merchandising

Bachelor of Textile Technology and Management; MBA in Apparel Merchandising.

Fourteen years of Garment Merchandising experience



MOHAMMAD ESKANDER ALI

Director Finance & Admin

BBA; MBA.

Forty years experience within the Commercial department.



MD. ABDUL MANNAN

Manager Merchandising (Product Development)

BBA; MBA in Apparel Manufacturing and Technology.

Thirty years experience within the Production department.



Sabiha Yasmin Chowdhury

Manager Quality Assurance

BBA; Certificate in Woven and Knit Garment Management.

Seven years experience working as a Quality Controller.

Total number of office employees: 15-20

SERVICES:

EP Apparel Sourcing's fashion studio provides an end to end service in the supply chain of apparels. We provide front to back solutions to apparel brands from concept to customer. Our services are in sync with every channel that an apparel brand needs to build their business (be it physical stores or ecommerce presence) and gradually move forward with growth and brand development. EP Apparel Sourcing enables new and startup apparel brands build their business from scratch.

EP Apparel Sourcing produces an unlimited variety of fashionable garments according to buyers' specifications and always provides honest advice regarding the order. We have the capability to produce both small and large quantities of orders meeting the highest quality assurance levels. We conduct a final inspection on behalf of the buyer.

Concept Design

Ambitious yet practically applicable in meeting the needs of every day customers from the general public; On trend yet easy to wear and suitable for day to day living.

Apparel Design

A unique and distinct collection line sheet created by our clothing designers to complement the brand identity.

Tech Pack Design

Our Technical experts work together with the Creative Design team to produce well planned, professional apparel tech packs.

Graphics Design

Our Graphic Designers are experts in Coloring and Print Techniques and have the ability to produce unlimited innovative and creative graphics that are producible cheaply

Sourcing

Following order placement, we source all the garment components including yarn, fabric, accessories, labeling, etc and enforce quality control of each. We then choose which factory to use from our own carefully considered list based on their suitability for handling the specific order type. We effectively manage procurement and delivery times. Buyers can choose and decide the accessories and labels to be used with regards to style, color, design, etc.

Sample Development

We develop and provide samples as per buyers' specifications for design, fabric quality, weight, shrinkage, color fastness, etc. and obtain approval before handing over to the production team. Our highly skilled Merchandisers and Quality Controllers maintain a close check on sampling and Production.

Quality Assurance

Our dedicated Quality Control team visits the factory daily to ensure the required standards are consistently maintained throughout production. Our quality control personnel are stationed at all manufacturing sites to ensure that every area of production meets buyer's requirements. We monitor the quality and report the status of the order to the buyer at each stage from sourcing of raw materials through production to final shipment.

Compliance

EP Apparel Sourcing was established with an objective of ensuring worker rights in the workplace. As a manufacturer and buying agent this is one matter of which we are not prepared to compromise. Our associated factories and suppliers are required to maintain certain standards, of which we keep a very strict check to ensure satisfactory working conditions are maintained. Our philosophy is- if we are good people, we should be associated with other good people. Every bond within a weave of cloth matters; workers make the bonds of commitment for EP Apparel Sourcing to achieve its journey. Our associated factories and suppliers fully meet all the requirements which WHO (World Health Organization) and ILO (International Labor Organization) have mandated. EP Apparel Sourcing associates are also WRAP and BSCI certified. We conduct our own audit to ensure compliance of all related areas; if we find any factory is not operating in accordance with these standards, we cancel our association with that factory until they improve their conditions. EP Apparel Sourcing only place orders with factories that maintain internationally acceptable standards of compliance.

PRODUCTS:

Our production team is committed to executing great quality for every type of garment to meet buyer's requirements.

Woven	Shirts, Pants, Cargo pants, Shorts, Skirts, Boxer shorts, Bottoms, Pajama, Tops, Polo Shirt, Underwear and all types of Denim for Men, Ladies and Children.
Knit	T-shirt, Polo shirt, Sweat shirt, Pajama set, Tank tops, Jackets, Shorts, Boxer shorts for Men, Ladies and Children.
Sweater	Sweater pullover, Cardigan, Vest, Shrug Sweater, Tunic Sweater for Men, Ladies and Children.

Minimum Order Quantity	Woven- 6000pcs Knit- 12000pcs Sweater- 6000pcs The above is the average minimum number of pieces we can accept depending on the type of product.	Monthly Production Capacity	Woven- 1000000pcs Knit- 5000000pcs Sweater- 500000pcs We have the ability to source beyond this capacity upon advance order confirmation of at least 3 months.
		Delivery Time Allowance	Woven- 90 to 120 days following confirmation. Knit- 70 to 90 days following confirmation. Sweater- 90 to 120 days following confirmation. For repeat orders, we require less lead time which is negotiable during order placement.

OUR BUSINESS PARTNERS.

Woven Factory	Star Garments (Pvt.) Ltd. Address: Sha-23, Middle Badda, Dhaka-1212, Bangladesh.
Knit Factory	Silver Apparels Ltd. Address: 28, Zirabo, Ashulia, Savar, Dhaka
Sweater Factory	Rnsco Sweaters Ltd. Address: 212, Baizid Bostami Road, Nasirabad Industrial Area, Chittagong.
Fabric Supplier	Silver Fabrics Ltd. Address: 28, Zirabo, Ashulia, Savar, Dhaka Benzi Textile Ltd. Address: 24/4, Shaheedminar Road, Kallayanpur, Dhaka
Accessories Supplier	Silver Accessories Address: 28, Zirabo, Ashulia, Savar, Dhaka
Printing Factory	Silver Printing Ltd. Address: 28, Zirabo, Ashulia, Savar, Dhaka
Embroidery Factory	Silver Embroidery Ltd. Address: 28, Zirabo, Ashulia, Savar, Dhaka
Washing Factory	Silver Washing Ltd. Address: 28, Zirabo, Ashulia, Savar, Dhaka
Graphics Design	Design Club, Address: 261/3, Fakirapul, Motijheel, Dhaka-1000.

OUR CUSTOMERS.

Main Markets	USA Europe Canada	Major Customers	T-shirt Connections Kmart Walmart Rue Royal Giant Tiger Simons
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CONTACT DETAILS.

Contact Person in Bangladesh	Name: Emma Jane Nightingale Designation: Managing Director Contact Number: +8801732170362 E-mail ID: emma.epas@gmail.com, emma@epasbd.com Skype ID: emma.epas
Contact Person in United Kingdom	Name: John Nightingale Designation: Foreign Affairs Contact Number: +447767956278 E-mail ID: johnnightingale.epas@gmail.com, john@epasbd.com Skype ID: john.epas
Bangladesh Office	Address: House-13, Road-07, Block-J, South Banasree, Khilgaon, Dhaka-1219, Bangladesh. Office Telephone: +8801749332410 E-mail Address: info_bd@epasbd.com, office.epas@gmail.com Web-site: www.epasbd.com Skype ID: office.epas Facebook: https://www.facebook.com/epasbd Twitter: https://twitter.com/EPASBD
UK Office	Address: House-24, Kingston Road, Ipswich, Suffolk, UK-IP1 4BQ Office Telephone: +4401473846005 E-mail Address: info_uk@epasbd.com, uk.epas@gmail.com Web-site: www.epasbd.com Facebook: https://www.facebook.com/epasbd

